



Kaplan proudly supports Alabama Office of School Readiness, we are your premium full-service early childhood provider! We offer complete OSR classrooms, classroom assembly and set-up, delivery and trash removal, and so much more. As programs are working so diligently to meet requirements and program needs, I have enclosed a copy of our Early Childhood Edition catalog and classroom lists for your review. Ask me how you can receive a **FREE iPad!**

Kaplan prides itself on being a full service provider. In addition to a wide array of high-quality classroom materials and furniture, we also offer a wealth of resources at [www.kaplanco.com](http://www.kaplanco.com). Take a look at our new *MyKaplan FloorPlanner* design tool where you can create your dream classroom. Or peruse our *Insights and Inspirations* page for a variety of topics and tips for early childhood educators.

I hope you find this information helpful. Please let me know if there is anything I can do to help with your efforts.

Once again, thank you for all that you do for young children!

**Arthur Nelson**

Arthur Nelson  
Territory Manager, Alabama  
1-800-334-2014, ext. 5002  
[anelson@kaplanco.com](mailto:anelson@kaplanco.com)



**KAPLAN**  
EARLY LEARNING COMPANY

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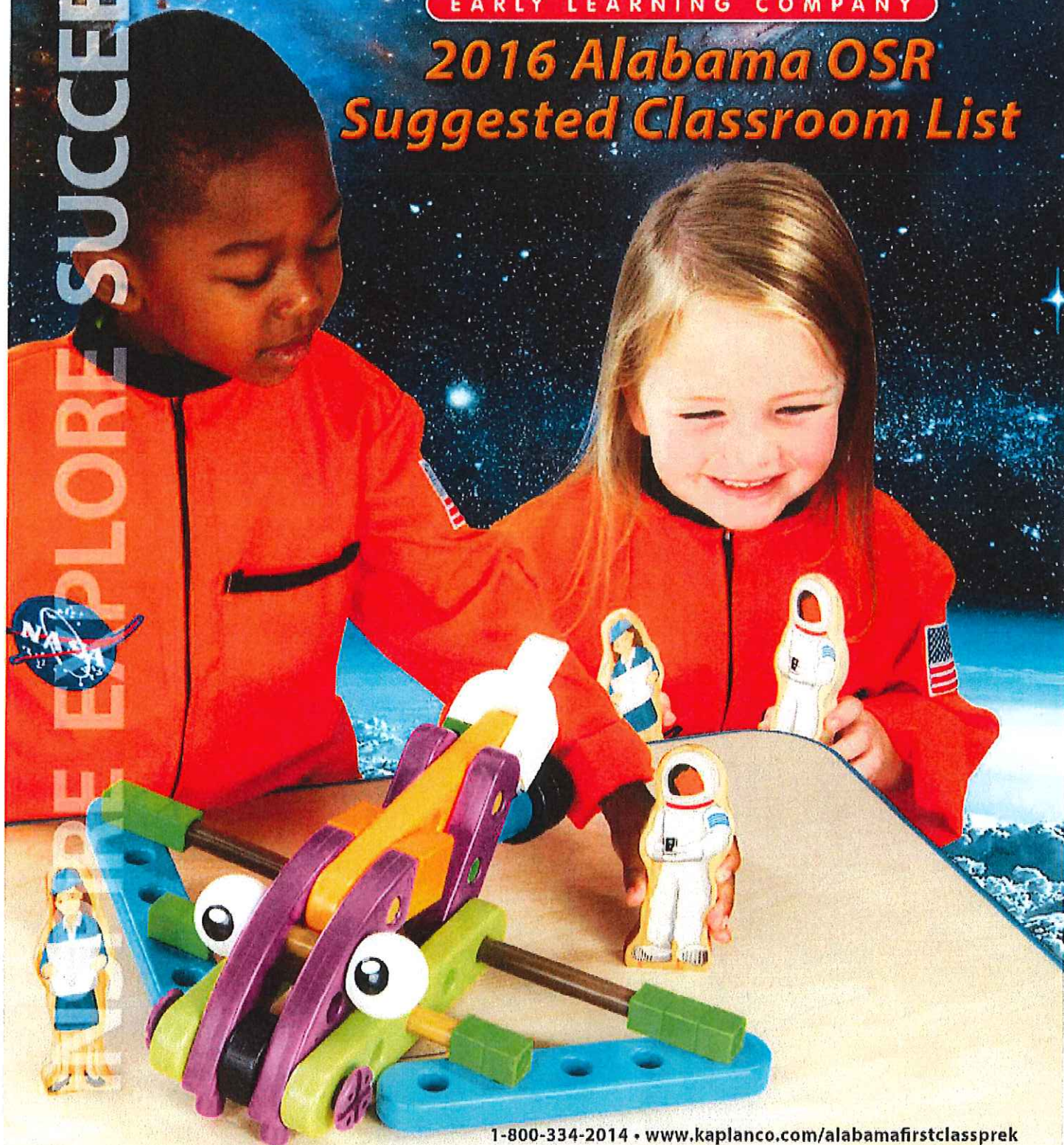


EXPLORE SUCCEED

# KAPLAN

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## 2016 Alabama OSR Suggested Classroom List



1-800-334-2014 • [www.kaplanco.com/alabamafirstclassprek](http://www.kaplanco.com/alabamafirstclassprek)



# My **KAPLAN** FloorPlanner

This image generated by FloorPlanner with products from 2016 Classroom Materials List for Alabama OSR.

Drag and drop Kaplan products into your classroom, then see what it looks like in a 3D rendering!



## Classroom Sample Floorplan

Create your dream classroom with the MyKaplan Classroom FloorPlanner! Our free online classroom design tool can help you arrange your space and see how your favorite Kaplan products fit into the classroom. Enter the exact dimensions of your classroom, and then simply drag, drop, and rearrange products until you are happy with the result. Our 3D renderings give you a realistic view of what your classroom will look like.

(\* represents items in the above MyKaplan FloorPlanner image)

**White Glove classroom delivery eligible for multi-class orders. Find out how to receive a **FREE iPad** with your order, contact:**

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[www.kaplanco.com/alabamafirstclassprek](http://www.kaplanco.com/alabamafirstclassprek)



248-10













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QUOTE #172822



BILL TO:

SHIP TO:

Image	Description	Qty	List Price	Price	Extended
Mark For:	Classroom Furniture				
	16-70065 Page #47 Self-Adhesive Pocket Labels - 3" x 5" (Set of 25)	4	\$20.95	\$17.39	\$69.56
	16-71319 Page #57 Classroom Label System	1	\$29.95	\$24.86	\$24.86
	16-96225 Page #18 Big Book Easel/Storage Unit	1	\$289.95	\$240.66	\$240.66
	NC-11045-RD Paper Tray - Red	10	\$6.30	\$5.23	\$52.30
	16-84805-NT Page #22 Nature Color 24x48 Rectangle Table 21-30" Adjustable Legs - Natural	3	\$169.95	\$141.06	\$423.18
	16-5113-NT Page #22 Nature Color Tapered Leg Stackable 13 1/2" Chair - Natural	18	\$27.95	\$23.20	\$417.60
	16-5117-NT Page #22 Nature Color Tapered Leg Stackable 17 1/2" Teacher Chair - Natural	2	\$46.95	\$38.97	\$77.94
	16-63341 Page #264 Magnetic Schedule Board and Accessories	1	\$33.95	\$28.18	\$28.18

Mark For Totals

\$1,334.28

Mark For:	Cozy Area
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**BILL TO:**

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Image	Description	Qty	List Price	Price	Extended
	16-81359 Page #19 Play House Cube	1	\$274.95	\$228.21	\$228.21
	16-84508 Page #19 Blue Floor Mat for Play Cube	1	\$49.95	\$41.46	\$41.46
	16-52528 Page #253 Know Your Emotions Book Set (Set of 4) - Paperback	1	\$30.95	\$25.69	\$25.69
	16-71435 Page #229 Emotions Puzzle Set (Set of 8)	1	\$79.95	\$66.36	\$66.36
	16-46486 Page #229 Single Wire Puzzle Rack	1	\$12.95	\$10.75	\$10.75

**Mark For Totals**

**\$372.47**

Mark For:	Rest Time				
	16-62940-WH Page #44 Standard Premium Cot Sheet - White	20	\$11.95	\$9.92	\$198.40
	16-84891 Page #44 Standard Cot Carrier - Gray Only	1	\$42.95	\$35.65	\$35.65
	16-84934-NT Page #44 Standard Cot - Natural	18	\$42.95	\$35.65	\$641.70

**Mark For Totals**

**\$875.75**

Mark For:	Dramatic Play
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Image	Description	Qty	List Price	Price	Extended
	16-13861 Page #72 Pretend & Play™ Kitchen Set	1	\$49.95	\$41.46	\$41.46
	16-70686 Page #65 Carolina All In 1 Kitchen	1	\$599.95	\$497.96	\$497.96
	16-70138 Page #15 8 Cubbie Storage Unit	1	\$179.95	\$149.36	\$149.36
	16-33820 Page #5 Clear Storage Tray (Set of 20)	1	\$109.95	\$91.26	\$91.26
	16-60464 Page #39 Camel Vinyl Seating Group	1	\$349.95	\$290.46	\$290.46
	86-48035-BB Page #58 Mt. St. Helens Solid Carpet - 6" x 9' Rectangle - Blueberry	1	\$145.95	\$121.14	\$121.14
	16-32148 Page #81 Wooden Doll High Chair	1	\$69.95	\$58.06	\$58.06
	16-32149 Page #81 Wooden Doll Bed with Bedding	1	\$79.95	\$66.36	\$66.36
	16-82031 Page #84 Lovable 20" Caucasian Baby	1	\$34.95	\$29.01	\$29.01














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Image	Description	Qty	List Price	Price	Extended
	16-82032 Page #84 Lovable 20" African American Baby	1	\$34.95	\$29.01	\$29.01
	16-82033 Page #84 Lovable 20" Asian Baby	1	\$34.95	\$29.01	\$29.01
	16-89462 Page #84 Lovable 20" Hispanic Baby	1	\$34.95	\$29.01	\$29.01
	16-89293 Page #84 Loveable 20" Doll Clothes	1	\$42.95	\$35.65	\$35.65
	16-82487 Page #85 Caucasian Doll Family	1	\$19.95	\$16.56	\$16.56
	16-82489 Page #85 Asian Doll Family	1	\$19.95	\$16.56	\$16.56
	16-82488 Page #85 African American Doll Family	1	\$19.95	\$16.56	\$16.56
	16-82529 Page #85 Pets and Accessories	1	\$14.95	\$12.41	\$12.41
	16-31554 Page #85 Seasons All-In-One Dollhouse	1	\$149.95	\$124.46	\$124.46






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Image	Description	Qty	List Price	Price	Extended
	16-70987 Page #75 Dress Up Center with Mirror	1	\$299.95	\$248.96	\$248.96
	16-22015 Page #79 Dramatic Play Costumes - Career Set (Set of 5)	1	\$179.95	\$149.36	\$149.36
	16-61080 Page #76 Multi-Ethnic Ceremonial Costumes	1	\$249.95	\$207.46	\$207.46
	86-88140 Page #127 Vet Dress-Up	1	\$12.95	\$10.75	\$10.75
	16-87896 Page #65 Natural Mission Table with 2 Chairs	1	\$229.95	\$190.86	\$190.86
	16-46166 Page #66 Place Mats	1	\$22.95	\$19.05	\$19.05
	86-84722 Page #120 101 Piece Play Food Assortment	1	\$35.95	\$29.84	\$29.84
	16-89343 Page #73 Pretend and Play Bakery Set	1	\$34.95	\$29.01	\$29.01
	16-84713 Page #71 International Food Collection (Set of 5)	1	\$94.95	\$78.81	\$78.81





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Image	Description	Qty	List Price	Price	Extended
	16-30378 Page #74 Wooden Ironing Board Set	1	\$69.95	\$58.06	\$58.06
	16-30703 Page #66 Pop-Up Toaster	1	\$24.95	\$20.71	\$20.71
	16-30705 Page #66 Modern Coffee Maker	1	\$24.95	\$20.71	\$20.71
	16-30704 Page #66 Mighty Mixer	1	\$24.95	\$20.71	\$20.71
	16-32142 Page #74 Dust, Sweep, & Mop Play Set	1	\$29.95	\$24.86	\$24.86
	16-32143 Page #74 Spray, Squirt & Squeegee Play Set	1	\$19.95	\$16.56	\$16.56
	16-33007 Page #68 Large Calculator Cash Register	1	\$42.95	\$35.65	\$35.65
	16-46175 Page #66 Cell Phones - Set of 2	1	\$13.95	\$11.58	\$11.58
	86-89070 Page #127 Vet Kit	1	\$41.95	\$34.82	\$34.82








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Image	Description	Qty	List Price	Price	Extended
	16-46933 Page #79 Doctor Kit	1	\$39.95	\$33.16	\$33.16
	16-30740 Page #70 From Farm to Table Book Set (Set of 6)	1	\$42.95	\$35.65	\$35.65
	16-51104 Page #247 At Home With Diversity Book Set (Set of 7)	1	\$44.95	\$37.31	\$37.31

**Mark For Totals**

**\$2,968.18**

Mark For:	Blocks				
	16-28750 Page #13 Carolina Line 30" 5-Compartment Storage Unit	1	\$289.95	\$240.66	\$240.66
	16-28756 Page #14 Carolina Two Shelf Storage	1	\$239.95	\$199.16	\$199.16
	16-86974 Page #86 Tool Box	1	\$24.95	\$20.71	\$20.71
	16-13904 Page #87 Unit Blocks - Basic Classroom Set I (107 pieces, 28 shapes)	1	\$279.95	\$232.36	\$232.36
	16-30627 Page #97 Community Buildings	1	\$79.95	\$66.36	\$66.36














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Image	Description	Qty	List Price	Price	Extended
	16-30693 Page #96 Wooden Vehicles and Traffic Signs (Set of 15)	1	\$25.95	\$21.54	\$21.54
	16-33316 Page #101 Brick Block Set (44 pieces)	1	\$51.95	\$43.12	\$43.12
	16-40900 Page #98 Rectangular Street Rug - 39" x 58"	1	\$49.95	\$41.46	\$41.46
	16-45112 Page #92 Pretend & Play™ Family - Caucasian	1	\$22.95	\$19.05	\$19.05
	16-45113 Page #92 Pretend & Play™ Family - African-American	1	\$22.95	\$19.05	\$19.05
	16-46364 Page #92 Vinyl Career Figures	1	\$33.95	\$28.18	\$28.18
	16-47303 Page #92 Pretend & Play™ - Friends With Diverse Abilities Set	1	\$24.95	\$20.71	\$20.71
	86-80744 Page #144 Click Blocks Manipulative Set (24 Pieces)	1	\$39.95	\$33.16	\$33.16
	16-81967 Page #218 Deluxe Log Building Set	1	\$52.95	\$43.95	\$43.95














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Image	Description	Qty	List Price	Price	Extended
	16-95876 Page #92 Pretend & Play™ Family - Hispanic	1	\$22.95	\$19.05	\$19.05
	16-32050 Page #219 Porcupine Blocks (216 Pieces)	1	\$49.95	\$41.46	\$41.46
	16-89327 Page #90 Rainbow Blocks® (30 Piece Set)	1	\$69.95	\$58.06	\$58.06
	16-88763 Page #78 Mechanic Dress-Up	1	\$36.95	\$30.67	\$30.67
	16-61408 Page #78 Construction Worker Dress-Up	1	\$36.95	\$30.67	\$30.67
	16-47849 Page #93 Farm Animals Set - Set of 8	1	\$29.95	\$24.86	\$24.86
	16-48098 Page #95 Dinosaurs (Set of 11)	1	\$36.95	\$30.67	\$30.67
	16-31528 Page #95 Wildlife Animals Collection (Set of 32)	1	\$69.95	\$58.06	\$58.06
	16-51186 Page #237 Mighty Machines Book Set (Set of 6)	1	\$35.95	\$29.84	\$29.84



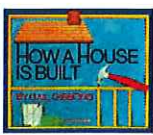
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**BILL TO:**

**SHIP TO:**

Image	Description	Qty	List Price	Price	Extended
	NC-11917 How A House Is Built (Paperback)	1	\$7.99	\$6.63	\$6.63

**Mark For Totals**

**\$1,359.44**

Mark For:	Fine Motor and Math				
	16-28750 Page #13 Carolina Line 30" 5-Compartment Storage Unit	1	\$289.95	\$240.66	\$240.66
	16-70138 Page #15 8 Cubbie Storage Unit	2	\$179.95	\$149.36	\$298.72
	16-33820 Page #5 Clear Storage Tray (Set of 20)	1	\$109.95	\$91.26	\$91.26
	16-46995 Page #91 Wooden Color Blocks - 200 pieces	1	\$39.95	\$33.16	\$33.16
	16-0198 Page #54 Activity Timer	1	\$11.95	\$9.92	\$9.92
	16-0749 Page #143 Number Play	1	\$15.95	\$13.24	\$13.24
	56-13183 Page #73 Plastic Geoboards (Set of 10)	1	\$27.95	\$23.20	\$23.20





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Image	Description	Qty	List Price	Price	Extended
	56-12207 Page #73 Colored Rubber Bands	1	\$5.95	\$4.94	\$4.94
	16-15834 Page #147 The Big Tape	2	\$9.95	\$8.26	\$16.52
	16-17311 Page #141 Circular Sorting Tray	2	\$9.95	\$8.26	\$16.52
	16-63404 Page #149 Mega Sand Timer Set (Set of 4)	1	\$59.95	\$49.76	\$49.76
	16-30641 Page #222 Translucent Connecting Tubes	1	\$29.95	\$24.86	\$24.86
	16-30994 Page #224 Gears! Gears! Gears!® (95 Pieces)	1	\$34.95	\$29.01	\$29.01
	16-31168 Page #141 Transportation Counters	1	\$19.95	\$16.56	\$16.56
	16-31165 Page #141 Wild Animal Counters	1	\$19.95	\$16.56	\$16.56
	16-35554 Page #143 Jumbo Magnetic Numbers	1	\$14.95	\$12.41	\$12.41



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Image	Description	Qty	List Price	Price	Extended
	16-40758 Page #235 Colors & Shapes Bingo	1	\$9.95	\$8.26	\$8.26
	16-40759 Page #235 Numbers Bingo	1	\$9.95	\$8.26	\$8.26
	16-84697 Page #226 Classroom Essential Puzzle Set	1	\$209.95	\$174.26	\$174.26
	16-46899 Page #213 Lacing & Tracing Jumbo Set	1	\$14.95	\$12.41	\$12.41
	K5-47895 Attribute Blocks Desk Set	1	\$19.95	\$16.56	\$16.56
	16-47927 Page #221 Magna-Tiles® 100-Piece Set	1	\$114.95	\$95.41	\$95.41
	16-31171 Page #148 Pattern Blocks and Picture Cards Set	1	\$32.95	\$27.35	\$27.35
	16-61200 Page #227 Kaplan Large Knob Puzzles (Set of 7)	1	\$119.95	\$99.56	\$99.56
	16-71243 Page #233 Frog Life Cycle Floor Puzzle (24 Pieces)	1	\$20.95	\$17.39	\$17.39














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Image	Description	Qty	List Price	Price	Extended
	16-82147 Page #145 Wooden Dominoes	1	\$29.95	\$24.86	\$24.86
	56-82851 Page #72 Tangrams Classroom Set	1	\$28.95	\$24.03	\$24.03
	NC-30024 Stacking Learning Cups	1	\$4.95	\$4.11	\$4.11
	16-62971 Page #141 Sorting Tray	1	\$10.95	\$9.09	\$9.09
	16-62600 Page #234 Go Fish Game	1	\$10.95	\$9.09	\$9.09
	16-31153 Page #146 Buggy Balance™ Measurement Set	1	\$24.95	\$20.71	\$20.71
	16-46332 Page #159 Classroom Thermometer	1	\$7.95	\$6.60	\$6.60
	16-24029 Page #147 How Tall Am I? Game	1	\$14.95	\$12.41	\$12.41
	16-30603 Page #145 Match it Counting	1	\$11.95	\$9.92	\$9.92












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Image	Description	Qty	List Price	Price	Extended
	16-81891 Page #143 Counting Tree	1	\$26.95	\$22.37	\$22.37
	16-71247 Page #145 Let's Size It! Game	1	\$19.95	\$16.56	\$16.56
	16-98305 Page #215 Eco Friendly Beehives	1	\$24.95	\$20.71	\$20.71
	16-51150 Page #215 Super Sorting Pie	1	\$29.95	\$24.86	\$24.86
	16-22025 Page #218 Makit Woodbuilders	1	\$24.95	\$20.71	\$20.71
	16-31560 Page #225 LEGO® Classic Creative Brick Box (10692)	1	\$21.95	\$18.22	\$18.22
	16-86908 Page #223 Junior Engineer Set (210 Pieces)	1	\$29.95	\$24.86	\$24.86
	16-86916 Page #223 Interlocking People (120 Pieces)	1	\$29.95	\$24.86	\$24.86
	16-89290 Page #220 Interlox	1	\$19.95	\$16.56	\$16.56














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Image	Description	Qty	List Price	Price	Extended
	16-30653 Page #213 Buttons & Spools Lacing Set	1	\$30.95	\$25.69	\$25.69
	16-87494 Page #145 Tactile Sandpaper Numerals	1	\$12.95	\$10.75	\$10.75
	16-91035 Page #142 Bear Attribute Counters	1	\$17.95	\$14.90	\$14.90
	16-63368 Page #216 Get-A-Grip® Pegboard Activity Set	1	\$51.95	\$43.12	\$43.12
	16-82150 Page #145 Hex-A-Link Jar (2cm)	2	\$16.95	\$14.07	\$28.14
	16-82149 Page #145 Cubes Jar	1	\$26.95	\$22.37	\$22.37
	15-46393 Page #246 Big Time Demonstration Clock	1	\$19.95	\$16.56	\$16.56
	16-63180 Page #228 Friends Like Me Diversity Puzzle Set (Set of 4)	1	\$42.95	\$35.65	\$35.65
	16-62924 Page #232 Construction Floor Puzzle 24 Pieces	1	\$14.95	\$12.41	\$12.41






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Image	Description	Qty	List Price	Price	Extended
	16-63163 Page #231 Numbers (Los Numeros) Spanish Floor Puzzle	1	\$14.95	\$12.41	\$12.41
	16-86814 Page #246 Learning Shapes and Number Book Set (Set of 5)	1	\$34.95	\$29.01	\$29.01
	13-60732 Page #194 Fun With Math Book Set (Set of 6)	1	\$41.95	\$34.82	\$34.82

**Mark For Totals**

**\$1,953.12**

Mark For:	Gross Motor				
	16-12395 Page #114 Kaplan Gross Motor Skills Kit	1	\$179.95	\$149.36	\$149.36
	16-22094 Page #108 4 Ring Basketball Stand With Storage Bag	1	\$189.95	\$157.66	\$157.66
	16-62844 Page #115 Meadow Ring Toss	1	\$24.95	\$20.71	\$20.71
	16-62848-YL Page #104 Kaplan 12" Trike - Yellow (Set of 2)	1	\$289.95	\$240.66	\$240.66
	15-98371 Page #99 Big Red Classic ATW Wagon	1	\$219.95	\$182.56	\$182.56





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Image	Description	Qty	List Price	Price	Extended
	16-99075 Page #105 Child's Safety Helmet Size Small - Fluorescent Blue	4	\$14.95	\$12.41	\$49.64
	16-2006 Page #109 Hand Pump and Needle Set	1	\$3.95	\$3.28	\$3.28
	16-62850-YL Page #104 Kaplan 14" Trike - Yellow (Set of 2)	1	\$324.95	\$269.71	\$269.71
	16-71002 Page #101 Foam Brick Builders (Set of 25)	1	\$149.95	\$124.46	\$124.46
	16-30269 Page #124 Heavy Duty Front Loader	1	\$34.95	\$29.01	\$29.01
	16-30268 Page #124 Heavy Duty Dump Truck	1	\$34.95	\$29.01	\$29.01
	16-3381 Page #107 24' Rainbow Parachute with 20 Handles	1	\$134.95	\$112.01	\$112.01

**Mark For Totals**

**\$1,368.07**

Mark For:	Nature and Science				
	16-70138 Page #15 8 Cubbie Storage Unit	1	\$179.95	\$149.36	\$149.36












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Image	Description	Qty	List Price	Price	Extended
	16-70903 Page #154 Science Exploration Table	1	\$349.95	\$290.46	\$290.46
	16-33820 Page #5 Clear Storage Tray (Set of 20)	1	\$109.95	\$91.26	\$91.26
	16-11182 Page #49 6 Qt Storage Container	6	\$2.95	\$2.45	\$14.70
	16-63098 Page #167 Jumbo Magnifier and Tweezer Set	1	\$23.95	\$19.88	\$19.88
	NC-29981 Primary Science Mix & Measure Set	1	\$29.95	\$24.86	\$24.86
	56-25106 Page #169 12" Traveler Student Globe	1	\$48.95	\$40.63	\$40.63
	16-47896 Page #146 Pan Balance	1	\$29.95	\$24.86	\$24.86
	16-31325 Page #157 Root Vue Farm Set	1	\$34.95	\$29.01	\$29.01
	16-46332 Page #159 Classroom Thermometer	1	\$7.95	\$6.60	\$6.60



**BILL TO:**

**SHIP TO:**

Image	Description	Qty	List Price	Price	Extended
	16-46931 Page #127 Binoculars	4	\$12.95	\$10.75	\$43.00
	16-51122 Page #153 Big View Bug Jars	1	\$36.95	\$30.67	\$30.67
	16-51258 Page #158 Land & Sea Nature Collection	1	\$59.95	\$49.76	\$49.76
	16-62610 Page #166 Jumbo Eyedroppers With Stand	1	\$16.95	\$14.07	\$14.07
	16-62613 Page #162 Animal Skin Match Up	1	\$13.95	\$11.58	\$11.58
	16-70834 Page #160 Shadow Match Game	1	\$32.95	\$27.35	\$27.35
	16-63230 Page #139 Nature View Microscope	1	\$29.95	\$24.86	\$24.86
	16-82079 Page #164 Insect Specimen Set	1	\$49.95	\$41.46	\$41.46
	16-84425 Page #153 Shatterproof Safety Mirrors (set of 12)	1	\$18.95	\$15.73	\$15.73











Kaplan Early Learning Company  
1310 Lewisville-Clemmons Road  
Lewisville, NC 27023-0609

**QUOTE #172822**

Arthur Nelson  
Phone: 1-800-334-2014 ext. 5002  
Email: anelson@kaplanco.com

**BILL TO:**

**SHIP TO:**

Image	Description	Qty	List Price	Price	Extended
	16-91170 Page #161 Super Bug Set	1	\$23.95	\$19.88	\$19.88
	16-91172 Page #166 Color Mixing Glasses	1	\$9.95	\$8.26	\$8.26
	16-98244 Page #166 Primary Science Set	1	\$29.95	\$24.86	\$24.86
	16-71413 Page #164 Life Cycle Puzzles (Set of 4)	1	\$29.95	\$24.86	\$24.86
	16-51193 Page #152 Magico Lenses (Set of 4)	1	\$16.95	\$14.07	\$14.07
	16-86391 Page #166 Shapes and Colors Discovery Set	1	\$20.95	\$17.39	\$17.39
	16-63360 Page #167 Mini Hourglass Liquid Motion Timers (Set of 4)	1	\$14.95	\$12.41	\$12.41
	16-91183 Page #162 What's Inside Animals?	1	\$29.95	\$24.86	\$24.86
	86-31819 Page #180 Shadow Catcher Lights (Set of 3)	1	\$21.95	\$18.22	\$18.22













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Image	Description	Qty	List Price	Price	Extended
	16-63273 Page #154 Chunky Magnet Set	1	\$21.95	\$18.22	\$18.22
	16-82081 Page #164 Plant Life Specimen Set	1	\$34.95	\$29.01	\$29.01
	16-51266 Page #164 Science Exploration Book Set (Set of 7)	1	\$55.95	\$46.44	\$46.44
	16-51109 Page #244 Weather Basics Book Set (Set of 6)	1	\$42.95	\$35.65	\$35.65
	NC-89497 Farm Animal Minis	1	\$11.95	\$9.92	\$9.92
	NC-89498 Ocean Animal Minis	1	\$11.95	\$9.92	\$9.92
	16-89520 Page #94 Zoo Animals and Babies Mini Set (Set of 24)	1	\$24.95	\$20.71	\$20.71
	16-91081 Page #141 Easy Grip Tweezers (set of 12)	1	\$12.95	\$10.75	\$10.75

**Mark For Totals**

**\$1,295.53**

<b>Mark For:</b>	<b>Sensory/Sand &amp; Water</b>
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**BILL TO:**

**SHIP TO:**

Image	Description	Qty	List Price	Price	Extended
	16-70138 Page #15 8 Cubbie Storage Unit	1	\$179.95	\$149.36	\$149.36
	14-00931 Page #233 Slick Sand	1	\$30.95	\$25.69	\$25.69
	16-16378 Page #122 Waterworks Play Kit	1	\$76.95	\$63.87	\$63.87
	16-18148 Page #120 Colorful Kidfetti (10 lb Bag)	1	\$44.95	\$37.31	\$37.31
	16-30274 Page #208 Tissue Paper Circles	2	\$7.95	\$6.60	\$13.20
	16-30328 Page #125 Prehistoric Fossil Dig	1	\$46.95	\$38.97	\$38.97
	16-41623 Page #209 Colored Rice - 1 pound bag	2	\$6.95	\$5.77	\$11.54
	16-61133 Page #123 Fish N Spell	1	\$19.95	\$16.56	\$16.56
	86-80647 Page #191 Fun In the Sun Play Set	1	\$59.95	\$49.76	\$49.76





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**BILL TO:**

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Image	Description	Qty	List Price	Price	Extended
	16-84701 Page #201 Shape it! Sand 5 lb. - White	1	\$24.95	\$20.71	\$20.71
	16-86035 Page #156 Super Snow Classroom Kit	1	\$25.95	\$21.54	\$21.54
	89-88545 Small Sensory Table With Lid	1	\$105.95	\$87.94	\$87.94
	16-40371 Page #121 Sand & Water Play Tub w/ Stand	1	\$194.95	\$161.81	\$161.81
	16-33806 Page #121 Sand & Water Lid	1	\$48.95	\$40.63	\$40.63
	16-61314 Page #189 Kaplan Splash Mat	1	\$9.95	\$8.26	\$8.26
	56-53889 Page #43 Sink or Float STEM Activity Set	1	\$29.95	\$24.86	\$24.86
	16-30498 Page #124 Jumbo Sand Rollers (Set of 5)	1	\$24.95	\$20.71	\$20.71
	16-61145 Page #125 Sand Wheel Factory	1	\$17.95	\$14.90	\$14.90




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**BILL TO:**

**SHIP TO:**

Image	Description	Qty	List Price	Price	Extended
	16-47047 Page #120 White Sand (25 lbs)	1	\$22.95	\$19.05	\$19.05

**Mark For Totals**

**\$826.67**

Mark For:	Art				
	16-84802-NT Page #22 Nature Color 48" Round Table 21-30" Adjustable Legs - Natural	1	\$229.95	\$190.86	\$190.86
	16-5113-NT Page #22 Nature Color Tapered Leg Stackable 13 1/2" Chair - Natural	4	\$27.95	\$23.20	\$92.80
	16-28755 Page #17 Carolina Multi-Section Storage Unit	1	\$454.95	\$377.61	\$377.61
	16-89029 Page #189 Easel & Drying Rack Combo	1	\$389.95	\$323.66	\$323.66
	16-33820 Page #5 Clear Storage Tray (Set of 20)	1	\$109.95	\$91.26	\$91.26
	16-13516 Page #208 Nature Peel and Stick Shapes	1	\$16.95	\$14.07	\$14.07
	16-17461 Page #208 Fabric Mosaics	1	\$11.95	\$9.92	\$9.92














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**BILL TO:**

**SHIP TO:**

Image	Description	Qty	List Price	Price	Extended
	NC-18591 Drawing Chalk - 24 Colors	1	\$3.95	\$3.28	\$3.28
	16-19064 Page #197 Crayola® Classic Colors Washable Markers Classpack (200 count, 8 colors)	1	\$99.95	\$82.96	\$82.96
	16-20438 Page #49 Small Utility Caddy	2	\$4.95	\$4.11	\$8.22
	16-30113 Page #205 Child's First Stencil Set	1	\$15.95	\$13.24	\$13.24
	16-30187 Page #207 Glitter (Set of 12)	1	\$16.95	\$14.07	\$14.07
	16-30295 Page #190 Crayola® Washable Tempera Paint (Set of 8)	1	\$29.95	\$24.86	\$24.86
	16-30379 Page #208 12" Chenille Stems (400 Pieces)	1	\$9.95	\$8.26	\$8.26
	16-30408 Page #208 Wooden Colored Craft Shapes (400 pieces)	1	\$13.95	\$11.58	\$11.58
	16-30434 Page #204 Easy Squeeze Glue Tubes (Set of 48)	1	\$12.95	\$10.75	\$10.75



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Image	Description	Qty	List Price	Price	Extended
	16-143515 Page #201 Play-Doh® Super Color - Pack of 20	2	\$21.95	\$18.22	\$36.44
	16-30734 Page #190 Washable Glitter Tempera (Set of 6)	1	\$29.95	\$24.86	\$24.86
	16-30888 Page #211 Paper Center	1	\$59.95	\$49.76	\$49.76
	16-30889 Page #211 Plain Paper Roll (12" x 300')	1	\$18.95	\$15.73	\$15.73
	16-31060 Page #195 Easy-Grip Stampers and Pattern Makers (Set of 12)	1	\$30.95	\$25.69	\$25.69
	16-34055 Page #209 Big Box of Art Materials	1	\$69.95	\$58.06	\$58.06
	16-35217 Page #191 Art Apron - Sleeveless (set of 4)	1	\$29.95	\$24.86	\$24.86
	16-35545 Page #207 9 x 12 Craft Felt Remnants	1	\$13.95	\$11.58	\$11.58
	NC-43839 Colored Craft Sticks (150 Pieces)	2	\$2.95	\$2.45	\$4.90





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**BILL TO:**

**SHIP TO:**

Image	Description	Qty	List Price	Price	Extended
	16-46047 Page #202 SunWorks Construction Paper Assorted Pack 9" x 12" (700 Sheets)	1	\$13.95	\$11.58	\$11.58
	16-46048 Page #202 Construction Paper Assorted Pack 12" x 18" (700 Sheets)	1	\$27.95	\$23.20	\$23.20
	16-8508 Page #205 16 x 11 Finger Paint Paper	1	\$4.95	\$4.11	\$4.11
	16-7889 Page #202 9 x 12 Manila Art Paper (500 sheets)	1	\$6.95	\$5.77	\$5.77
	16-46060 Page #206 Art Start Kit	1	\$31.95	\$26.52	\$26.52
	16-46084 Page #204 Tap 'N Glue Cap - Set of 5	1	\$15.95	\$13.24	\$13.24
	16-47329 Page #194 8 Color Washable Watercolor Paint Trays (12 Trays)	1	\$15.95	\$13.24	\$13.24
	16-47331 Page #190 Crayola® Washable Finger Paint 32 oz. (Set of 7)	1	\$79.95	\$66.36	\$66.36
	NC-47601 One-hole Hole Punch	3	\$1.95	\$1.62	\$4.86



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**BILL TO:**

**SHIP TO:**

Image	Description	Qty	List Price	Price	Extended
	16-60456 Page #208 8 Clear Jars with Lids	1	\$18.95	\$15.73	\$15.73
	16-60482 Page #193 Foam Brushes And Roller Set	1	\$25.95	\$21.54	\$21.54
	16-61171 Page #204 10-Roll Kraft Tape with Dispenser	1	\$74.95	\$62.21	\$62.21
	16-61314 Page #189 Kaplan Splash Mat	1	\$9.95	\$8.26	\$8.26
	16-61323 Page #196 Colored Pencils Class Pack (250 Per Box)	1	\$59.95	\$49.76	\$49.76
	16-62145 Page #197 Crayola® Standard Classpack (800 count, 50 each color)	1	\$69.95	\$58.06	\$58.06
	16-62621 Page #192 Crayola® Washable Sidewalk Chalk	2	\$6.95	\$5.77	\$11.54
	16-7598 Page #202 12 x 18 Art Tissue Paper (50 sheets)	1	\$4.50	\$3.74	\$3.74
	16-13427 Page #198 Crayola® 12-Pack Assorted Color Chalk (12 boxes)	1	\$9.95	\$8.26	\$8.26














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**BILL TO:**

**SHIP TO:**

Image	Description	Qty	List Price	Price	Extended
	16-85079 Page #199 Crayola® 8-Count Multicultural Crayons - Large (Single Box)	3	\$2.50	\$2.07	\$6.21
	16-85841 Page #199 Human Paper Shapes Kit	1	\$18.95	\$15.73	\$15.73
	16-87960 Page #201 Soft Modeling Clay	1	\$14.95	\$12.41	\$12.41
	16-87983 Page #194 Do A Dot Art Mini Dots and Doodles (set of 6)	1	\$15.95	\$13.24	\$13.24
	16-87991 Page #209 Craft Fluffs (set of 4-1 of each color)	1	\$10.95	\$9.09	\$9.09
	16-88650 Page #194 Watercolor Paper - 9" x 12"	1	\$8.95	\$7.43	\$7.43
	16-88652 Page #194 Watercolor Paper - 12" x 18"	1	\$16.95	\$14.07	\$14.07
	14-88738 Page #283 Kleencut Scissors (set of 12)	2	\$23.95	\$19.88	\$39.76
	16-88902 Page #208 Natural Wood Craft Sticks	1	\$10.95	\$9.09	\$9.09








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**BILL TO:**

**SHIP TO:**

Image	Description	Qty	List Price	Price	Extended
	NC-88909 Pom Poms Bright Hues - 100 Count (Assorted Sizes)	2	\$8.95	\$7.43	\$14.86
	16-88913 Page #208 Jumbo Natural Craft Sticks	1	\$10.95	\$9.09	\$9.09
	16-89430 Page #200 Big Clay Cutter Set	1	\$18.95	\$15.73	\$15.73
	NC-92382 Mouse Paint (Paperback)	1	\$6.00	\$4.98	\$4.98
	NC-26290 MY CRAYONS TALK PBK	1	\$7.99	\$7.99	\$7.99

**Mark For Totals**

**\$2,116.94**

Mark For:	Library				
	16-48108 Page #18 Carolina Book Display	1	\$149.95	\$124.46	\$124.46
	16-28756 Page #14 Carolina Two Shelf Storage	1	\$239.95	\$199.16	\$199.16
	16-27727-AS Page #48 Shelf File Box (Set of 5) - Assorted	2	\$23.95	\$19.88	\$39.76











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**BILL TO:**

**SHIP TO:**

Image	Description	Qty	List Price	Price	Extended
	16-48037-MB Page #31 KIDply® Soft Solids - 6' x 9' Rectangle - Midnight Blue	1	\$229.95	\$190.86	\$190.86
	16-15201 Page #259 Puppet Stand	1	\$19.95	\$16.56	\$16.56
	16-22092 Page #252 Different Abilities Books (Set of 8)	1	\$69.95	\$58.06	\$58.06
	16-71113 Page #38 Cozy Chair and Ottoman	2	\$109.95	\$91.26	\$182.52
	16-46687 Page #237 Library Starter Set (Set of 13)	1	\$142.95	\$118.65	\$118.65
	16-46713 Page #256 Kaplan Kids Puppets - Set of 7	1	\$109.95	\$91.26	\$91.26
	16-82005 Page #238 Lois Ehlert Book Set (Set of 8)	1	\$56.95	\$47.27	\$47.27
	16-84522 Page #238 Eric Carle Paperback Collection (Set of 8)	1	\$57.95	\$48.10	\$48.10
	16-52521 Page #248 In My Neighborhood Book Set (Set of 5) - Paperback	1	\$34.95	\$29.01	\$29.01



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**BILL TO:**

**SHIP TO:**

Image	Description	Qty	List Price	Price	Extended
	16-82010 Page #238 Ezra Jack Keats Book Set (Set of 6)	1	\$42.95	\$35.65	\$35.65
	16-52345 Page #246 Math Every Day Book Set (Set of 4)	1	\$35.95	\$29.84	\$29.84
	16-51110 Page #244 I See Book Set (Set of 4)	1	\$23.95	\$19.88	\$19.88
	16-61106 Page #263 Favorite Stories Flannelboard Set	1	\$23.95	\$19.88	\$19.88
	16-61253 Page #275 Ladybug Letters	1	\$9.95	\$8.26	\$8.26
	16-62024 Page #261 Dual Felt/Dry Erase Board	1	\$29.95	\$24.86	\$24.86
	16-62098 Page #260 Little Frog Felt Story Set	1	\$20.95	\$17.39	\$17.39
	16-62156 Page #270 Wikki Stix® Alphabet Cards	1	\$14.95	\$12.41	\$12.41
	16-62326 Page #273 A-Z Magnatab Uppercase	1	\$29.95	\$24.86	\$24.86





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**BILL TO:**

**SHIP TO:**

Image	Description	Qty	List Price	Price	Extended
	16-71352 Page #279 Matching Activity Games - Rhyme Time	1	\$29.95	\$24.86	\$24.86
	16-82212 Page #277 Pre-Reading Skills Set	1	\$19.95	\$16.56	\$16.56
	56-82225 Page #149 Getting Along With Others Book Set (Set of 10) - Paperback	1	\$89.95	\$74.66	\$74.66
	16-84573 Page #239 Animal Rhymes Book Set (Set of 6)	1	\$44.95	\$37.31	\$37.31
	16-91066 Page #272 A-Z Pegboard Set	1	\$44.95	\$37.31	\$37.31
	16-91252 Page #255 Chicka, Chicka Books & Story Props	1	\$59.95	\$49.76	\$49.76
	16-71680 Page #237 Once Upon A Fairy Tale (Set of 5)	1	\$19.95	\$16.56	\$16.56
	16-71546 Page #243 Rhythm and Rhyme Big Book Set (Set of 6)	1	\$153.95	\$127.78	\$127.78
	16-46164 Page #40 Textured Pillows (Set of 4)	1	\$31.95	\$26.52	\$26.52



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**BILL TO:**

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Image	Description	Qty	List Price	Price	Extended
	NC-71407 Organic Bear and Bunny Set (Set of 2)	1	\$40.95	\$33.99	\$33.99
	16-51157 Page #248 Friends and Community Book Set (Set of 5)	1	\$47.95	\$39.80	\$39.80
	56-21007 Page #162 Single Magnetic Dry Erase Board Set	2	\$8.95	\$7.43	\$14.86
	16-62005 Page #271 Eco-Friendly Letter Match Set	1	\$37.95	\$31.50	\$31.50
	16-62611 Page #275 First Words	1	\$9.95	\$8.26	\$8.26
	16-62790 Page #276 Rhyme & Sort Rockets	1	\$39.95	\$33.16	\$33.16
	16-22168 Page #260 Monkey Tales Felt Set	1	\$16.95	\$14.07	\$14.07
	16-62337 Page #260 Five Monkeys Book Trio (Paperback)	1	\$20.95	\$17.39	\$17.39

**Mark For Totals**

**\$1,943.05**

<b>Mark For:</b>	<b>Listening Center</b>
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**BILL TO:**

**SHIP TO:**

Image	Description	Qty	List Price	Price	Extended
	16-81595 Page #179 Portable CD Listening Center	1	\$155.95	\$129.44	\$129.44
	16-46164 Page #40 Textured Pillows (Set of 4)	1	\$31.95	\$26.52	\$26.52
	16-47597 Page #240 Book Bags (Set of 10)	1	\$13.95	\$11.58	\$11.58
	16-47065 Page #178 Audio Round-About	1	\$179.95	\$149.36	\$149.36
	16-73075 Page #242 There Was an Old Lady Book and CD Set (Set of 4)	1	\$39.95	\$33.16	\$33.16
	16-86707 Page #240 Fairy Tale Book and CD Set (Set of 9)	1	\$79.95	\$66.36	\$66.36
	16-98248 Page #240 Best Classroom Listening Library (Set of 8) - Paperback	1	\$85.95	\$71.34	\$71.34

**Mark For Totals**

**\$487.76**

Mark For:	Music and Movement				
	16-70138 Page #15 8 Cubbie Storage Unit	1	\$179.95	\$149.36	\$149.36





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**BILL TO:**

**SHIP TO:**

Image	Description	Qty	List Price	Price	Extended
	16-33817 Page #47 Clear Storage Tray (Set of 5)	2	\$30.95	\$25.69	\$51.38
	86-30503 Page #113 Sing, Learn, Play Everyday CD Set	1	\$39.95	\$33.16	\$33.16
	16-31085 Page #187 Get On Board the Transition Train CD by Jack Hartmann	1	\$15.95	\$13.24	\$13.24
	16-337194 Page #186 We All Live Together: Volumes 1-4 (CDs)	1	\$59.95	\$49.76	\$49.76
	16-84674 Page #184 Large Rhythm Scarves	1	\$35.95	\$29.84	\$29.84
	16-85759 Page #185 Music for Dance, Movement and Exercise CD Set (Set of 7)	1	\$106.95	\$88.77	\$88.77
	16-85799 Page #184 Rainbow Rhythm Ribbons Activity Set	1	\$36.95	\$30.67	\$30.67
	16-85817 Page #180 Adventures In Sound Kit	1	\$94.95	\$78.81	\$78.81
	16-88806 Page #181 Putumayo Kids Global CD Collection (Set of 4)	1	\$58.95	\$48.93	\$48.93




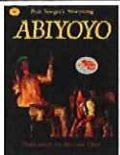



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**BILL TO:**

**SHIP TO:**

Image	Description	Qty	List Price	Price	Extended
	NC-93217 Greg & Steve Kids In Action CD	1	\$14.99	\$12.44	\$12.44
	NC-41282 Abiyoyo (Paperback)	1	\$7.99	\$6.63	\$6.63
	NC-46710 Over In The Meadow - Paperback	1	\$6.99	\$5.80	\$5.80
	16-30346 Page #181 Instruments and Music from Around the World - Paperback (Set of 6)	1	\$35.95	\$29.84	\$29.84
	16-95058 Page #178 Spirit Boom Box	1	\$139.95	\$116.16	\$116.16

**Mark For Totals**

**\$744.79**

Mark For:	Writing				
	16-1588-NT Page #26 Classic Maple Writing Desk	1	\$479.95	\$398.36	\$398.36
	16-5113-NT Page #22 Nature Color Tapered Leg Stackable 13 1/2" Chair - Natural	2	\$27.95	\$23.20	\$46.40
	16-28756 Page #14 Carolina Two Shelf Storage	1	\$239.95	\$199.16	\$199.16





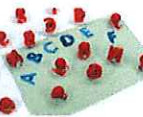

Kaplan Early Learning Company  
1310 Lewisville-Clemmons Road  
Lewisville, NC 27023-0609

**QUOTE #172822**

Arthur Nelson  
Phone: 1-800-334-2014 ext. 5002  
Email: anelson@kaplanco.com

**BILL TO:**

**SHIP TO:**

Image	Description	Qty	List Price	Price	Extended
	16-33817 Page #47 Clear Storage Tray (Set of 5)	2	\$30.95	\$25.69	\$51.38
	16-32155 Page #211 Super Value Class Baskets (Set of 12)	1	\$10.95	\$9.09	\$9.09
	16-13427 Page #198 Crayola® 12-Pack Assorted Color Chalk (12 boxes)	1	\$9.95	\$8.26	\$8.26
	16-13428 Page #198 Crayola® 12-Pack White Chalk (12 boxes)	1	\$9.95	\$8.26	\$8.26
	56-21006 Page #162 Single Dry Erase Board Set	6	\$6.95	\$5.77	\$34.62
	56-22302 Page #161 Dry Erase Markers with Erasers	2	\$7.95	\$6.60	\$13.20
	16-22892 Page #206 Giant Alphabet Stampers Uppercase	1	\$34.95	\$29.01	\$29.01
	16-22893 Page #206 Giant Alphabet Stampers Lowercase	1	\$34.95	\$29.01	\$29.01
	16-46737 Page #54 Electric Pencil Sharpener	1	\$59.95	\$49.76	\$49.76





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Image	Description	Qty	List Price	Price	Extended
	NC-47354 Jumbo Stamp Pads (Set of 5)	1	\$27.95	\$23.20	\$23.20
	15-62821 Page #265 Chalkboards (Set of 5)	1	\$18.95	\$15.73	\$15.73
	16-7665 Page #268 Big Dipper Large Grip Pencils with Eraser (1 Dozen)	2	\$5.95	\$4.94	\$9.88
	16-99890 Page #268 Pencil Number 2 - 72 Pack	1	\$17.95	\$14.90	\$14.90
	16-7821 Page #198 Chalkboard/Markerboard Eraser	1	\$4.50	\$3.74	\$3.74
	16-7889 Page #202 9 x 12 Manila Art Paper (500 sheets)	2	\$6.95	\$5.77	\$11.54
	16-7784 Page #202 9 x 12 Newsprint Paper (500 sheets)	1	\$3.50	\$2.90	\$2.90
	16-17023 Page #202 9 x 12 White Drawing Paper (500 sheets)	1	\$10.95	\$9.09	\$9.09
	NC-31478 Stencil Mill	1	\$19.95	\$16.56	\$16.56








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**SHIP TO:**

Image	Description	Qty	List Price	Price	Extended
	16-84292 Page #197 Crayola® 16-Count Pip-Squeaks Markers (Single Box)	4	\$5.50	\$4.56	\$18.24
	NC-145069-BL Boogie Board Jot 8.5" eWriter	2	\$32.95	\$27.35	\$54.70
	16-62160 Page #129 Outdoor Clipboards, Set of 3	1	\$21.95	\$18.22	\$18.22
	16-84942 Page #211 Multi-Use Art Caddy	2	\$14.95	\$12.41	\$24.82
	16-88757 Page #196 Multicultural Colored Pencils (96 pencils)	1	\$18.95	\$15.73	\$15.73

**Mark For Totals**

**\$1,115.76**

Mark For:	Miscellaneous Items				
	E13-29170 Page #39 10 Section Coat Locker	2	\$539.95	\$428.47	\$856.94
	16-84504 Page #32 Fun with Phonics Rectangle Carpet 7'6" x 12'	1	\$399.95	\$328.95	\$328.95
	NC-11045-RD Paper Tray - Red	10	\$6.30	\$5.23	\$52.30

**Mark For Totals**

**\$1,238.19**

**Additional Services**




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**BILL TO:**

**SHIP TO:**

Image	Description	Qty	List Price	Price	Extended
	Freight	1	\$1,600.00	\$0.00	\$0.00
Freight charges will be free for all UPS/small parcel products.					

<b>Your Savings</b>		<b>Product Total</b>	<b>\$24,145.05</b>
Product Discounts	\$4,145.05	Less Product Discounts	-\$4,145.05
Freight Savings	\$1,600.00	<b>SubTotal</b>	<b>\$20,000.00</b>
<b>Total Savings</b>	<b>\$5,745.05</b>	Tax	\$0.00
		Freight	\$0.00
		<b>Grand Total</b>	<b>\$20,000.00</b>

Quote valid for 60 days. Prices are subject to change after this period. This quote includes estimated sales tax. Applicable sales tax will be added to your invoice when this quote is approved for order processing.